the BLUEPRINT IT
FOR THE DIGITAL AGE

Rate Card - Wholesale
(All prices are exclusive of VAT - E&OE)

Rack and Power pricing		
One Off Costs		
- Note these are payable in advance and upon contract signing		
Rack Install Costs		
Rack Set Up (3KW/16amp)	£	1,600.00
Rack Set Up (7KW/32amp)	£	1,600.00
Above 7KW	POA	
Other One Off Costs		
Cage / Secure Area Set Up per metre	£	225.00
Cage / Secure Area Set Up Door	£	1,100.00
Bandwidth Set up Costs (Per carrier)	£	225.00
Notes:		
Cabinets are Rittal TS8 42U 1000mm * 600mm (other sizes are available at additional cost which is POA)		
- Cabinets will be sited within a Cold Aisle environment as standard		
- Cages are solid walls with air flow panels installed at the top		
Ongoing Costs		
- Note these are payable quarterly in advance by Invoice/BACS. If paid annual in advance a 5% discount applied		
- Racks are installed with 16amp Commando sockets as standard, please specify upfront if require higher i.e. 32amp		
- All Racks are PLUS power and indicative power prices are shown below (Note our price per KWH is 13.4pence)		
- Power pricing is based on the rack power usage only (Actual monitored figures)		
- Contracted power MUST be specified at contract signing i.e. 3Kw / 16 amps etc. This will be used for Power calculations		
- All racks include 4Mbps of Internet Transit as standard		
- Minimum Cage size is 503sq ft which allows for 14 racks plus ample walk round (H&S Compliant)		

Rack Pricing	1 Year Contract		Multi Year Contract	
1 - 5 Racks - (Racks up to 7KW)	£	700.00	£	650.00
6 - 28 Racks (Racks up to 7KW)	£	650.00	£	600.00
29 + Racks (Racks up to 7KW)	£	600.00	£	550.00
Racks above 7KW	POA		POA	
Secure Cage / Area Pricing (Per sq foot per annum)	£	225.00	£	210.00
(Minimum Area size is 503 square feet (14 racks)				

Power pricing	Per Kwh Price	Example 1 month price 3KW	
Contracted Power	13.4 pence per Kw/Hour	£	293.46
Excess Power	27 pence per Kw/Hour	£	591.30

Power Comparisons			
KW / KVA	Amps	Cost per month	
1 / 1.25	4.3	£	97.82
2 / 2.5	8.7	£	195.64
3 / 3.75	13.0	£	293.46
4 / 5.00	17.4	£	391.28
5 / 6.25	21.7	£	489.10
6 / 7.5	26.1	£	586.92
7 / 8.75	30.4	£	684.74

Rack with Power Included	1 Year Contract		Multi Year Contract	
Rack with 8 amps	£	805.00	£	755.00
Rack with 12 amps	£	895.00	£	845.00
Rack with 16 amps	£	990.00	£	940.00
Rack with 20 amps	£	1080.00	£	1,030.00
Rack with 32 amps	£	1,355.00	£	1,305.00
Power Usage Over allocated power	Charged at £50 + VAT per amp per month			
Multiple Racks	If more than 5 racks required Discounted rates apply			

Bandwidth / Circuit and Other Services pricing		
Bandwidth Costs		
Bandwidth Amount	Cost per Mb per Month	Cost per Mb per annum
0 to 9 Meg	£ 21.50	£ 258.00
10 to 19 Meg	£ 16.15	£ 193.80
20 to 49 Meg	£ 13.50	£ 162.00
50 to 99 Meg	£ 11.00	£ 132.00
100 Meg plus	£ 8.75	£ 105.00
Above 200meg	POA	POA

Internal Building / Links from Telehouse East & North (over own DWDM)		
Cable / Circuit Type and speed	Set Up Cost	Cost per month
Cat5E	£ 150.00	£ 10.00
Cat6	£ 250.00	£ 10.00
Coaxial 3002 (E1,T1, 2Mbps)	£ 250.00	£ 10.00
Coaxial 2003 (T3,E3, 34 or 45Mbps)	£ 350.00	£ 10.00
Fibre (Single or Multi Mode)	£ 350.00	£ 20.00
For additional pairs there is a discount for install and rental (Contact for details) prices above are for 1st Line		
QinQ 100meg	£ 250.00	£ 60.00
QinQ 1Gig	£ 250.00	£ 130.00
Higher Capacities	POA	POA

Point to Point Circuits (Indicative London to London and are Subject to survey)		
Speed	Set Up Cost	Cost per month
Lower than 100meg (i.e. E1, E3 etc)	POA	POA
100meg	£ 650.00	£ 750.00
1Gig	£ 3,500.00	£ 850.00
10Gig	£ 5,000.00	£ 2,200.00
Higher than 10Gig	POA	POA

ADDITIONAL SERVICE OFFERINGS	
Data Backup	Server backups charged on specification (Online, tape etc)
Fully Managed Dedicated Firewall	Included with service
Remote Hands (Business Hrs Only)	Included with service (15mins per rack per day, max 60 mins)
Additional Remote hands	£60 per hour, minimum 1 hour charge
Server Monitoring	Standard: £40.00 per server per month
	Advanced: £60.00 per server per month
Dedicated Firewall	P.O.A.
Tape Change	P.O.A.
Managed Applications	P.O.A.
Professional Services	£850.00 per man day

Fibre Carriers on site:
BT, COLT, C&W, DataHop, Global Crossing, Virgin Media, AboveNet, Telstra
IP Transit Carriers:
On site: Telecom Italia, Telstra, Abovenet, Packet Exchange, NTT
Via own 200 GIG DWDM at Telehouse East and North - All carriers within these facilities